
2013 Danish-Swedish Matchmaking Event

Dan Panorama Tel-Aviv

Tuesday the 11th of June 2013

Profiles of the Swedish Participants

Organized by



Ministry of Science, Innovation
and Higher Education

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**All the profiles from the Matchmaking Event can be
downloaded from Aneeva's homepage:
www.aneeva.com**

**Aneeva Ltd. Provides Business Acceleration Services in European
markets through
*direct and channel sales.***

Aneeva works as sales representatives, agents or consultants within the following 4 sectors:

- Cleantech and WaterTech
- BioMed – including medical devices, imaging systems, biology, enzymes and more
- IT & Telecommunication, from basic electronic devices to complex infrastructure systems
- Defence and security related products, systems and solutions

More than 50 companies have used our services successfully in the past 7 years, with a success rate of 76% and an accumulated performance (sales, grant, funding etc.) nearing €100M.

Together with the Market Penetration services, Aneeva also offers Technology Scouting and Market Estimation services.

In addition we are specialized in European non-equity funding through Eurostar and FP5,6 and 7 projects.

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BinaryBio

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BinaryBio AB has expertise in bioinformatics, molecular modeling and high performance computing. Co-founders of the company include bioinformaticians from the Royal Institute of Technology and Stockholm University.

The company offers distributed search techniques and automated pipelines for the analysis of large amounts of data, regardless if the data comes from SQL databases, text documents, internal servers or the cloud. BinaryBio transfers data into knowledge by applying state-of-the-art-machine learning methods.

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Business Region Göteborg

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Business Region Göteborg AB is dedicated to strengthening and developing trade and industry in the Göteborg region in West Sweden. We are a non-profit organization representing 13 member municipalities. Our goal is to contribute to sustainable economic growth, a high level of employment and a diversified economy .

The department of Business Establishment and Investment at Business Region Gothenburg is a “one-stop-shop”, which aims at simplifying and assisting all companies planning to invest, relocate to or expand its operations in West Sweden. BRG is the first port of call for foreign companies looking for licensing opportunities, R&D collaboration, technology access, feasibility studies, potential partners and investment opportunities in West Sweden. Furthermore, identify business opportunities for BRG key accounts in West Sweden’s Life Science cluster which include but are not limited to research Institutes, Life Science companies, Science parks and Incubators.

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Business Sweden

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Business Sweden facilitates for Swedish companies to grow internationally and for foreign actors to invest in Sweden. With offices in 57 countries and in every region in Sweden, we strengthen our country as an attractive, innovative and competitive business partner. An important part is to support Swedish small and medium-sized companies in reaching export markets with their products and services so that they can grow internationally. The support consists of advisory services, skills development for companies, events, and targeted campaigns. Business Sweden's mission is also to facilitate for foreign actors to invest in Sweden. Our innovation-friendly climate offers excellent investment opportunities in manufacturing, transport, science, technology, healthcare, music, design, tourism and other industries. Business Sweden is a merger of the Swedish Trade Council and Invest Sweden, founded on January 1, 2013. We are jointly owned by the Swedish government and the industry, represented by the Ministry for Foreign Affairs and the Swedish Foreign Trade Association.

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Whether you are a foreign investor planning to establish or expand business operations in Stockholm, a consultant, a researcher or a journalist requiring information on business and investment opportunities in Stockholm, Stockholm Business Region Development, SBRD, is ready to provide you with professional assistance, free of charge. SBRD is a subsidiary to Stockholm Business region and fully owned by the City of Stockholm.

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Clinical Laser Thermia Systems AB

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The new TRANBERGCLS|Cancer Immunotherapy System and the imILTCLS protocol stems from more than 20 years of pre-clinical as well as clinical research in interstitial laser thermotherapy (ILT), Is an immunotherapy aimed for treatment of solid malignant tumours and it is performed locally using precisely controlled low temperature hyperthermia at approx.

ImILTCLS has shown to be specifically interesting for removing of tumor without causing immunosuppression and as a technique to improve the presentation of antigens and thereby inducing and/or enhancing tumor immunity.

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Ortoma is a research driven company with a strong focus on developing unique orthopedic products by combining the strengths of technology, academics and clinical users.

Ortoma provides controllable and individualized treatment solutions with cutting edge technology. Ortoma helps surgeons to be in full control from pre-operative planning, via navigated surgery to post-operative follow-up leading to optimal medical outcomes for clinics, patients and society.

Meeting Notes and Next Steps

CR Development AB

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Method development within NMR and MRI for chemical and pharmaceutical applications. Problem solving to create and invent in the field of Physical Chemistry for the benefit of the Life Science area .

OncoPulse™ is the first in the series of diffusion based MRI technologies that are in the front line of MRI development: the double PGSE technology .

For the first time the permeability of a human cell can be measured without labels or contrast agents and most importantly; it differs between benign and pathological cells .

This technique can of course be used also for other systems where water diffusion through membranes is of interest. The method has the potential to contribute to get information on how a chosen cell lines would be affected by an excipient or API.

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CR Competence

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CR Competence AB (CRC) is a Swedish consultancy firm, based in Lund and specialised in formulation science, process design and surface technology. CRC maintains a unique collaboration with Lund University, which ensures swift and comprehensive access to a broad array of state-of-the-art instruments to support experimental work .

The company has a proven track record of successful contract research from many different lines of business, including personal care, medical devices and pharmaceuticals. Similarly, CRC work with all sizes of companies, and with projects that span the entire range from design screening to products on the market. Regardless of project, the objective of CRC always stays the same: To provide novelty, value and competitive edge to the customers' business through innovation, scientific know-how and top-notch techniques that are tailored to individual requirements. CRC is also a member of the Medicon Valley Inhalation Consortium (MVIC), a group of companies with comprehensive expertise in the field of nasal and pulmonary drug delivery. Together, the companies in MVIC cover the complete inhalation field, from drug discovery to pharmaceutical manufacturing, including device design.

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Glucox Biotech

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Glucox Biotech AB is a privately owned Stockholm based Swedish company. On the basis of a favourable patent position, extensive experience in the development of medicines for metabolic diseases, and in collaboration with academic researchers and contract research organisations Glucox Biotech develops clinically applicable therapeutics for treatment of type 2 diabetes; hyperglycaemia, insulin resistance and resulting complications. Glucox Biotech also explores new ideas for the prevention of neuronal damage in ischemic stroke.

Meeting Notes and Next Steps

Forskarpatent AB

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Forskarpatent specialises in the commercialisation, through licensing or new venture spinouts, of patentable inventions emanating mainly from Swedish Universities.

At present Forskarpatent holds a portfolio of 15 different projects in the format of shares in spinouts, partnered (licensed) and still unpartnered assets.

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Invest in Skåne

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Invest in Skåne is the official regional business promotion agency for Southern Sweden. Invest in Skåne is are part of the marketing organisation called Business Region Skåne, which is owned by the regional council - Region Skåne - and the municipalities of Skåne.

Invest in Skåne provides professional advice and services to international companies considering Skåne for future investment and assist regional companies in developing their international business.

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Vinnova

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VINNOVA develops Sweden's innovation capacity for sustainable growth and aims to increase the competitiveness of Swedish researchers and companies. VINNOVA has recognized life science and biotech as areas of major strategic importance.

VINNOVA's effort range from programmes for R&D projects in small companies and at universities, to long-term development of strong research and innovation environment that attract R&D investment and expertise from around the world. VINNOVA is a Swedish government agency under the Ministry of Enterprise, Energy and Communications and is the national contact agency for R&D.

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Nordic ChemQuest AB

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Nordic ChemQuest AB (NCQ) is a spin-off company from Umeå University. NCQ develops and markets innovative tools for chemical processes and reactions for R&D laboratories and industry. In short the first product is a method for simultaneous stirring and efficient percolation of liquid through packed particle beds and it is implemented by a hollow stirring device that allows the solid reaction member to be located inside the stirring element itself. In this way a variety of heterogeneous unit operations (solid phase reactions, (bio)catalysis, scavenging, etc) can be carried out in an efficient and very convenient fashion, since the material is contained in the overhead stirring device and is not subject to mechanical wear and filtration problems

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NovaHep AB

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NovaHep has identified a growing market area with an improved solutions within the vascular disease area. The basic product is a unique, patented engineered biological vessel that can be used to replace non-functioning blood vessels in patients with different types of vascular disease. Major benefits for the patient is improved life quality and most likely also increased survival rates as the disease can be cured instead of treated while major benefits for hospitals, health care providers and society is reduced costs due to fewer complications that need hospital care. From this basic product, a number of different related potential products are available for development .

Proof-of-concept was shown in 2011 when an engineered biological vessel was transplanted into a 10 year old girl. Patency has now been shown for almost two years for this potential medicinal product.

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Scalae AB

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A complete product development company.

Scalae is southern Sweden's most complete product development company with an all-inclusive approach to development and innovation. They have knowledge of all disciplines, as well as own production. Scalae carries out complete product development assignment, combining market value and technical performance in a natural way.

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Recopharma's core competence lies in the area of glycan structure and biosynthesis. Our proprietary technology allows us to manufacture recombinant mucin-type fusion proteins and substitute beneficial saccharides for improved biomedical interactions. Recopharma's mucin-based leads are mainly targeting ophthalmological conditions, especially dry eye disease and epidemic keratoconjunctivitis. Dry eye disease is a condition explained by an insufficient quantity, quality or stability of the tear film. We envision the use of recombinant mucin-type proteins in tear fluid substitutes. The high degree of hydrophilicity of mucin-type proteins is likely to give tear fluid substitutes characteristics that are favorable in order to treat conditions leading to dry eyes. They include high water-binding capacity, lubrication and the capacity to trap foreign bodies.

Recopharma is also developing recombinant mucins preventing attachment of viruses to host cells.

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Viscogel develops a novel medical grade chitosan technology with unique properties enabling development of improved vaccines and drug delivery systems. The vaccine adjuvant project has demonstrated safety and efficacy in a Phase I/II clinical trial. The proprietary technology also offers a versatile drug delivery system that enables improved stability of sensitive molecules, controlled release and increased solubility of both lipid and water soluble drugs. Viscogel is looking for partners within the pharmaceutical industry that are interested in development and improvement of their novel and existing vaccines and/or improved drug delivery of pharmaceuticals.

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Wedran AB

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High Performing ICT SME with customers such as Fortune500 companies, Top1000 websites, Swedish Government and the European Union. Our experience include successful application, management and evaluation of EU projects within Web, Cloud and Mobile systems. Currently, we help develop and manage Swedish national HealthCare systems used by 50 000 doctors and nurses to securely prescribe medicines and lookup patient information in national databases. Our previous projects include global web-systems used by over 100 million users.

Our interests are noble projects enabling millions to self-help or helping others through modern technology. We believe in sustainable growth with the old Rotary motto of "One profits most who serves best" and Gandhi "The best way to find yourself is to lose yourself in the service of others."

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